Planting the Seeds of Change

2016 Annual Report
As Chairman of The Minneapolis Foundation’s Board of Trustees, I feel privileged to work closely with people who care so deeply about our community.

We are coming off a remarkable year of celebration in honor of the Foundation’s Centennial. I was inspired by the stories I heard about the generations of donors who have helped shape our community. Their contributions reminded me of the Margaret Mead quote: “Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it’s the only thing that ever has.”

The Minneapolis Foundation is a rallying place for individuals, families, nonprofits, business, and government leaders – all seeking somewhere to come together to change the world. Partnering with the Foundation today is truly about planting seeds of change that can have an impact now and well into the future. The Foundation is uniquely missioned and charged with ensuring the long-term vitality of our great city. We do that by supporting the generous nature of Minnesotans and by engaging directly in community issues. I thank everyone who joins us in this work.

For almost a decade, we have been led by Sandra Vargas – a passionate leader who has pushed us to put our kids first and make Minneapolis a better place for them to learn, live, and grow. R.T. Rybak has just joined us as the seventh president and CEO in the Foundation’s history. R.T. has the vision, energy, and experience we need going forward as we listen to, and partner with, our community’s newest voices.

As a community foundation, our role is to reflect and address the pressing needs that our city faces. While our grantmaking may be short-term to address immediate issues, our mission is long-term and is dependent on galvanizing people from across the community to come together and address chronic issues with us.

While much is going well in our city today, the disparities that exist in our community are unacceptable. We can, and must, do better. For more than 100 years, the Foundation has played a critical role as a community convener – bringing diverse opinions and perspectives together to break down barriers and create solutions. I firmly believe that we must be willing to get to know one another, have a desire to work together and maintain a commitment to respect diverse perspectives in order to solve the problems our community faces. We can – and must – pivot to the solutions together.

Minneapolis is fortunate to have a long philanthropic history. That historic spirit of generosity is alive and well today, and the Foundation is uniquely designed to help donors make their giving go further. It is our privilege to honor the unique philanthropic dreams of our donors and support their individual giving priorities. In this report, you’ll find examples of how we do that in every corner of our community, with a broad spectrum of partners.

I hope you will join us in this important work. My kids and grandkids – and yours – deserve to live in a community as blessed as the one I have enjoyed. Minneapolis is a great place. Let’s make it even better – for EVERYONE!

Norm Rickeman
Who We Are
The Minneapolis Foundation is a community foundation that connects people, ideas, and resources to improve lives in Minnesota and beyond.

Our 6 Focus Areas

- Environment & Conservation
- Arts & Culture
- Community Health
- Education
- Economic Vitality
- Civic Engagement
By the Numbers:

» Last year, the Foundation and our donors distributed $59.5 million, locally and globally.

» The Foundation administers more than 1,200 charitable funds.

» The Foundation manages nearly $700 million in assets and has posted investment returns averaging 10.6% for endowed assets over the past seven years.

» In the Minnesota Council on Foundations’ most recent grantmaker rankings, The Minneapolis Foundation was recognized as the number one grantmaker to organizations within the state.

Our Vision

Minneapolis is vibrant, inclusive, and positioned to thrive locally and compete globally.

For more than 100 years, The Minneapolis Foundation has helped expand the culture of generosity in our community. With expertise in philanthropic planning and community issues, we help donors turn their passion into action. Additionally, through our unrestricted grantmaking, we invest in and partner with donors on programs and strategies to build OneMinneapolis—a community where social, racial, and economic equity thrives.
Letting It Bee at the Arboretum

Bees aren’t the only ones buzzing about a new center at the Minnesota Landscape Arboretum where kids, families, and nature enthusiasts of all stripes will be able to learn about native pollinators.

“Everybody is aware of the issues that honeybees are facing, with loss of habitat, disease, and pesticides,” said Peter Moe, the arboretum’s interim director. “It’s easy to get discouraged and think, ‘There’s nothing I can do,’ but really, the entire purpose of the center is to show people what they can do.”

The Tashjian Bee and Pollinator Discovery Center, set atop one of the highest points of the 1,200-acre arboretum in Chaska, is designed to educate and inspire through all five senses. Visitors will stop and smell the flowers in a demonstration garden as they learn about bee-friendly blooms they can plant in their own backyards. They’ll hear winged workers abuzz in hives that University of Minnesota researchers will use to study bees. They’ll taste the results, sampling honey made from different kinds of flowers. And in the center’s Honey House, they’ll see up close how honey is extracted from honeycomb.

The Honey House was built with help from a grant that Helen and Gary Bergren made from their Donor Advised Fund at The Minneapolis Foundation. For the Bergrens, investing in the new bee center is a way not only to engage visitors in the lives of bees, but to motivate the next generation to help address the challenges facing pollinators. “Anything we can do to make the arboretum a bigger, better place to attract and inform more children is a very good thing,” Gary said.

It’s also a deeply personal gift. The Bergrens are supporting the Honey House in honor of their four grandchildren, who have been coming to the arboretum since they were babies to explore, play, and celebrate birthdays. “They literally learned to walk here,” Helen said. Now, she said, “they’re interested in science and education, and we couldn’t think of a better way to keep this family tradition going.”
Setting the Stage for Future Generations

For John and Jean Geisler, doing good has been a long-time family affair.

The Geislers, who have a Donor Advised Fund at The Minneapolis Foundation, recently decided to involve their three daughters in their philanthropy. To get started, they had a family meeting facilitated by their Philanthropic Advisor.

“We’ve always believed in the impact philanthropy can have, and we wanted our girls to experience it firsthand,” John said.

The couple asked their daughters to work individually with their Advisor to define a charitable goal and research organizations to support. The only condition was the girls also had to get involved with the organization.

“Giving the dollars is one thing,” John explained. “But when you get involved, you have a chance to see the impact.”

Liz, their middle daughter, is thankful that her parents exposed her to many different arts experiences as a kid: “I know there are many kids out there who never get that chance.” Liz set a goal of providing an arts experience to kids who otherwise wouldn’t have it. With help from her Advisor, she found Minneapolis College Prep, a charter school in North Minneapolis. The school, serving mostly low-income students of color, did not have much extracurricular programming.

“As soon as we talked with the principal and met the kids, it was obvious that this was such a great school and they could really benefit from having an arts education,” Liz said. Together, Liz and her parents made sure that the students got that chance. With their support, the high school entered into a partnership with the Lundstrum Center for the Performing Arts to begin a theatre program.

When the students prepared for their end-of-year performance, Liz created costumes for the performers. She attended the show with her dad and one of her sisters. “I don’t know if there are words to describe how it felt to see the kids perform,” she said. Once-shy students sang solos, found rhythm on the drums, and hit all the right notes on the piano. And Liz learned a valuable lesson: “Have a goal for your giving.”
Cultivating Support for Mental Health Services

Every fall, the emerging philanthropists of Fourth Generation vote to choose a community issue that they spend the year researching together.

Last year, they picked a topic that touches many: mental health. “The need for mental health services is overwhelming, it’s underfunded, and there’s a lot of great work being done to address these issues by organizations in Minnesota,” said Julia Quanrud, a former Fourth Generation chair.

Members of Fourth Generation, a program of The Minneapolis Foundation, work together to learn the skills of strategic giving. They visit nonprofits, organize a fundraiser, pool their own donations with contributions from other community members, and make grants to local organizations.

The group has tackled issues such as youth homelessness, small business development, and services for aging Minnesotans. “Fourth Generation gives me the opportunity to learn about community issues that I’m less familiar with,” said member Rebecca Stibbe.

The stigma attached to mental illnesses is one reason that services addressing them are underfunded, said Wendy Wells, who became passionate about the issue after a mental illness struck one of her family members: “My hope is that, someday, mental illness will be considered like any other disease.” So Wells jumped at the chance to support Fourth Generation’s interest in the issue by recommending a grant to the group from her fund at The Minneapolis Foundation.

When the group chose mental health, “I think we initially thought that we’d fund direct services,” Stibbe said, “but we learned that many direct services are funded by the government or health insurance.” Instead, the group identified other important activities to support, including mental health advocacy and services for people with a mental illness who don’t qualify for government assistance.

The nonprofits that Fourth Generation ultimately supported ranged from the Walk-In Counseling Center to the Ars Bellum Foundation, which provides clinical art therapy to veterans. All told, the group granted $50,000 to seven organizations. As Stibbe pointed out, that’s far more than she could give on her own. With Fourth Generation, “I can pool my resources with others and make a bigger difference than I could alone.”
Child Care That Plants Seeds of Success

Child care is often regarded as a service that enables parents to work. At Baby’s Space, it’s much more.

Baby’s Space serves Little Earth, an American Indian housing development in Minneapolis. The center was started not only to provide excellent child care, but to catalyze change in a high-poverty community.

“We work with the whole family around whatever struggles they’re having,” said Debbie Lund, executive director of Baby’s Space.

All babies need warm, consistent relationships with adults, and Baby’s Space staff nurtures those ties at the center – but they also help parents strengthen them at home.

“We’ve learned that standing in front of a group of parents and teaching them does not work,” Lund said. Instead, Baby’s Space attracts parents with muffins on Mondays and scrapbooking sessions where they talk about challenges informally. On Fridays, all the children – even the infants – get “homework” that families complete together.

“Baby’s Space prepares kids for success in a way that most daycares don’t,” said Kathy Gullickson, whose family has supported the organization through their fund at The Minneapolis Foundation. When Minneapolis Public Schools recently screened the 3- to 5-year-olds at Baby’s Space, all were developmentally on track for kindergarten.

Baby’s Space staff are trained in best practices for early learning, but they also understand how trauma affects kids – critical knowledge in this community.

The center has helped families respond to problems ranging from heroin addiction to area shootings. Staff members rely on their relationships with families to understand what’s going on at home, and how that influences their children’s behavior. “Behind every tear and temper tantrum, there’s something they’re trying to let us know,” Lund said.

Knowing the value of cultural competence, Baby’s Space recruits employees from Little Earth, giving the children local role models and enabling staff members like Yolanda M. Reyes to make a difference far beyond child care. When parents need a ride to a job interview, for example, she’s there. “Wherever they need to go to meet their goals, that’s where we’re going to be,” Reyes said.
Building a Company from the Ground Up

LaMont Bowens has always had a passion for construction. By the time he was 19, he was renovating houses. When he moved to Minnesota, he started as a carpenter.

To advance his career, Bowens enrolled in construction management at North Hennepin Community College. For two years, he took night classes while working on projects like the new Vikings stadium. When he graduated, he interned as a field engineer with Mortenson Construction.

By then, Bowens knew that he wanted to start his own construction business, but there were barriers. “The most challenging part was not having the money to finance a contract,” he said. “I had the mindset and the skills of a large general contractor, but I didn’t have the money.”

Bowens got help from the Northside Economic Opportunity Network. NEON, a nonprofit supported by The Minneapolis Foundation, helps low- and moderate-income entrepreneurs start and grow their businesses. “We started working with LaMont when he was in the early stage of envisioning his business,” said NEON President Marcus Owens. “After completing our entrepreneur training and working with our Business Advisor one-on-one to refine his business plan, he worked hard and was committed to making his plan a reality.”

With help from NEON, Bowens got a loan of $8,000 from the Metropolitan Consortium of Community Developers that enabled his company to make payroll and cover other costs as it took on its first contract. It was a small sum that Bowens repaid in just 30 days, but it made, he said, “a big difference.”

Since then, Bowens Companies has tackled projects all over the metro, from Medtronic to the Mall of America. In a twist of fate, the company also landed at The Minneapolis Foundation this spring, taking charge of demolition and clean up as a subcontractor on the Foundation’s office renovation.

“When small businesses grow, their success has ripple effects that benefit the whole community,” said Colleen Byrne, the Foundation’s business services manager. “I love to see the Foundation being part of that process.”
Nonprofit Leaders Team *up to* Grow Resources *in the* Somali Community

On a spring day just before Ramadan, the staff and volunteers of a South Minneapolis nonprofit helped women carry bags of bread, cauliflower, and watermelons from a warehouse they’d recently transformed into the city’s newest food shelf. Run by Isuroon, an organization that promotes the well-being and empowerment of Somali women, the food shelf is just one way that Somali-led nonprofits are addressing needs and strengthening ties, within and beyond their community.

Given the poverty of Minnesota’s Somali community, this food is needed. But Isuroon’s vision is much larger. As executive director Fartun Weli explained, the food shelf is part of the concept for a community space where she hopes Somali Minnesotans will someday gather for everything from social events to immunizations — “to connect to existing services, build resilience, and identify community priorities.”

Weli believes that no one is better positioned to address challenges facing the Somali community than Somali Minnesotans themselves. But Isuroon operates on a shoestring budget, and she knows that realizing the nonprofit’s vision will take teamwork.

That philosophy drives the Coalition of Minnesota African Leaders, an initiative seeded by The Minneapolis Foundation in response to needs expressed by Somali leaders. Facilitated by Hamse Warfa, a consultant and former program officer at a private foundation, the coalition includes Weli and seven other Somali nonprofit leaders. Warfa is helping them grow the capacity of their organizations, increase their collaboration, advocate for better public policies, and learn how to navigate systems that pose barriers.

The coalition is also closing gaps between Somali-led nonprofits and larger “mainstream” organizations, with Warfa acting as a cultural broker on projects such as Isuroon’s food shelf. After Weli told him about the food shelf, which Isuroon had been trying to open for two-and-a-half years, Warfa reached out to Second Harvest Heartland, a large Minnesota-based food bank.

Second Harvest agreed not only to provide food for the new food shelf, but also to help Isuroon with its fundraising strategy. Both partners bring something to the table. Second Harvest has a lot to learn from Isuroon, said Michelle Heerey, the food bank’s director of Field Services. “They’re the experts in terms of serving the Somali community.”
Consolidated Statement of Activities*
As of March 31, 2016

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>2016 Total</th>
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<td>Total Amount Raised</td>
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<td>$ 1,349,148</td>
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<td>Less: Amounts Received for Benefits of Others</td>
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<td>-</td>
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<td>Contributions, Net</td>
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<td>1,349,148</td>
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<td>Total Investment Income, Net of Investment Expenses</td>
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<td>(2,142,446)</td>
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<td>(18,934,127)</td>
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<td>Less: Investment Income from Charitable Funds Held for Benefit of Others</td>
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<td>-</td>
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<td>Investment Income, Net</td>
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<td>(17,960,602)</td>
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<td>Administrative Service Revenue from Agency Funds and Private Foundations</td>
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<td>-</td>
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<td>Note Receivable Interest and Other Income</td>
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<td>3,574,306</td>
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<td>Net Assets Released from Restrictions</td>
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<td>(5,459,654)</td>
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<td>Total Revenues, Gains, and Other Support</td>
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<td>(6,516,264)</td>
<td>(1,493,845)</td>
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| **EXPENSES**                  |              |                        |                        |             |
| Program Services:             |              |                        |                        |             |
| Total Grants                  | 57,471,570   | -                      | -                      | 57,471,570  |
| Less: Grants Made for Benefit of Charitable Funds Held | 1,162,790 | -                       | -                      | 1,162,790   |
| Grants                        | 56,308,780   | -                      | -                      | 56,308,780  |
| Program Service Expense       | 7,657,835    | -                      | -                      | 7,657,835   |
| Support Services Expense:     |              |                        |                        |             |
| Management and General Administrative | 2,783,279 | -                      | -                      | 2,783,279   |
| Fund Raising                  | 2,089,040    | -                      | -                      | 2,089,040   |
| Total Expenses                | 68,838,934   | -                      | -                      | 68,838,934  |

| **CHANGE IN NET ASSETS**      |              |                        |                        |             |
| (27,357,777)                 | (6,516,264)  | (1,493,845)            | -                      | (35,367,886) |
| Net Assets - Beginning of Year | 546,461,434 | 73,258,731             | 35,968,696             | 655,688,861 |

| **NET ASSETS - END OF YEAR**  |              |                        |                        |             |
| $519,103,657                  | $66,742,467  | $34,474,851            | -                      | $620,320,975 |

The complete audited financials and accompanying notes are available for review by emailing: info@mplsfoundation.org
# Consolidated Statement of Financial Position*

As of March 31, 2016 (end of fiscal year)

<table>
<thead>
<tr>
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<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
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<td>Prepaids</td>
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<td>Investments</td>
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<td>Furniture, Fixtures, Equipment, and Leasehold Improvements</td>
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<td>150,289</td>
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<td>(Less Accumulated Depreciation of $2,682,705 and $3,078,747 as of March 31, 2016 and 2015, Respectively)</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$679,575,706</td>
<td>$709,353,891</td>
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<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
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<tr>
<td>Accounts Payable and Accrued Liabilities</td>
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<td>Grants Payable</td>
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<td>Notes Payable</td>
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<td>Deferred Lease Credits</td>
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<td>Amounts Due Beneficiaries</td>
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<td>Charitable Funds Held for the Benefit of Others</td>
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<td><strong>Total Liabilities</strong></td>
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<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
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<tbody>
<tr>
<td><strong>NET ASSETS</strong></td>
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<tr>
<td>Unrestricted</td>
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<tr>
<td>Temporarily Restricted</td>
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<td>Permanently Restricted</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$679,575,706</td>
<td>$709,353,891</td>
</tr>
</tbody>
</table>

*Note that the financial statements are prepared on an accrual basis in accordance with GAAP.*
**Fund Types**
A community foundation reflects the diversity of donors’ interests and passions. Donors at The Minneapolis Foundation can select from a variety of fund types to turn their charitable dreams into reality. By administering these funds, the Foundation is proud to support the generous individuals who are responding to the community needs of today and tomorrow.

**Supporting Organizations**
A tax-wise and potentially less restrictive alternative to a private foundation, Supporting Organizations enable donors to hire staff and convene a board. The Minneapolis Foundation handles all administrative and grantmaking oversight, including IRS-mandated tax returns and annual audits. Supporting Organizations are individual 501(c)(3) public charities under Section 509(a)(3) of the tax code and should have assets of at least $5 million. Although they have their own tax ID number and donations receive the maximum level of tax deductions, each Supporting Organization is covered by the umbrella of the community foundation, and its grants and activities must fulfill and support the charitable purposes of The Minneapolis Foundation.

**Donor Advised Funds**
These funds enable donors to make a charitable gift, receive an immediate tax benefit, and then recommend grants from the fund over time. They are established by individuals, families, foundations, or businesses that value administrative ease and cost efficiency, but still want to be actively involved in the grantmaking process. Contributions to these funds are tax-deductible, but there are no IRS regulations about when dollars need to be distributed. Donor Advised Funds are often the right answer for: people selling a business or facing a liquidity or tax issue; individuals who require due diligence before selecting charitable recipients; donors who want to involve other family members in decision-making; and folks who wish to make their gifts anonymously.

**Signature Funds**
For individuals, families, and businesses considering a charitable foundation of $1 million or more, Signature Funds combine the name recognition of a private foundation with the privacy, flexibility, and tax advantages of a Donor Advised Fund.

**Legacy Funds**
These permanently endowed funds are created by living donors or through estate gifts. Donors may create their own funds or pool their resources with those of other generous donors to achieve even greater impact. Legacy Funds are invested for the long term, with annual distributions to organizations working within 12 specific areas of interest. These funds make it possible for donors to support causes close to their hearts well beyond their lifetimes.
**Field of Interest Funds**
These funds are similar to Legacy Funds, except that donors choose one or more focal points for their giving. (These can be stated as broadly as “health” or as narrowly as “nutrition for mothers in greater Minneapolis.”) The grantmaking decisions for these endowed funds are made within defined guidelines over long periods of time by The Minneapolis Foundation, with grants supporting organizations engaged in the focus area established by the donor.

**Designated Beneficiary Funds**
Designated Beneficiary Funds are endowed funds established by donors to support one or more specific nonprofit organizations in perpetuity. These are commonly established through an estate plan as a way to continue providing annual financial support to the organizations a donor supported during his or her lifetime.

**Scholarship Funds**
Often created in honor or memory of a loved one, Scholarship Funds provide financial support to deserving students. Scholarships can be established to support graduates of, or those attending, a particular school. The initial minimum funding to endow a scholarship is $125,000.

**Community Action Funds**
Over generations, donors have left gifts directly to The Minneapolis Foundation to use in addressing community needs. These endowed gifts provide resources annually to help improve the quality of life for everyone in our community. They are invested in strategies like grantmaking, advocacy, convenings and collaborations, and public awareness campaigns. Grants are awarded to nonprofits through a competitive process.

Current focus areas of these funds are:
- **Education**: Putting all students on track for college and careers.
- **Civic Engagement**: Enabling all communities to participate in our democracy and in public decision-making.
- **Economic Vitality**: Building a competitive and inclusive workforce.

**Specific Purpose Funds**
These charitable funds are created by The Minneapolis Foundation to receive and distribute assets for a specific charitable purpose. Funds are typically created on behalf of groups or organizations that have not yet been designated as 501(c)(3) organizations, or for charitable projects that have a limited term. They usually receive contributions from a broad cross-section of the community.

**Charitable Remainder Trusts**
A Charitable Remainder Trust allows a donor to irrevocably transfer assets into a trust. The trust pays income to beneficiaries throughout their lifetimes. Then the remainder goes to a fund at the Foundation.

**Charitable Lead Trusts**
A Charitable Lead Trust, which a donor seeds with irrevocably transferred assets, provides for payment to a fund at the Foundation during a fixed term. Then the balance of the trust assets is distributed to one or more individual beneficiaries.

**Retained Life Estates**
As defined by federal tax law, these gifts permit the donation of a personal residence, vacation home, or farm with the donor retaining the right to occupy it for a period of time. A life estate may be retained for one or more lives, or it may be retained for a term of years.

**Community Builder Bequests**
Community Builders have made a lasting commitment to the community, the charities, and the causes they value. These philanthropists have trusted The Minneapolis Foundation to carefully manage and distribute their charitable funds for generations.

**Pay It Forward FOREVER Fund**
Created to celebrate The Minneapolis Foundation’s Centennial, this fund is bringing together 100 visionary philanthropists with gifts of $25,000 apiece to establish a lasting legacy for Minneapolis. The Foundation will invest these gifts until 2065, when it will grant out 80 percent of the fund to meet community needs and retain the remaining 20 percent to grow the fund. Every 50 years, the Foundation will repeat the process—paying it forward forever. Please consider joining us!

**Questions about any of these funds?** Please let a Foundation Philanthropic Advisor be your guide! Contact us at 612-672-3878.
Funds of The Minneapolis Foundation

Supporting Organizations
Nonprofits Assistance Fund

Signature Funds
Albrecht Family Foundation
Austin Mutual Insurance Company Foundation
Bayhurst Foundation
Bernard and Fern Badzin Foundation
Cannon Family Foundation
Cub Cares Community Fund
David and Leni Moore Family Foundation
Dye Family Foundation
Edward R. Bazinet Charitable Foundation
Eloise and Carl Pohlad Family Fund
Geisler Family Foundation
Glenn W. Hasse Foundation
Goodale Family Foundation
Improving Chances Foundation
Knopf Family Foundation
Linquist & Vennum Foundation
Margaret and Angus Wurtele Family Foundation
Owen Family Foundation
Paul and Mary Reyelts Foundation
Pete and Margie Ankeny Fund
Proto Labs Foundation
Ritz Family Foundation
Regue Foundation
The Sauer Foundation Fund
Tschudy Family Foundation

Donor Advised Funds
Aaron Fund for Special Needs Children
Adams Family Fund
Addicks Hoch Fund
Bruce and Kaye Aho Family Fund
Alex Sterling Memorial Fund
Craig J. Alexander Fund
Alison Ford Balan Fund
Allen Family Charitable Fund
Alpert Family Fund
Altman Fund
Ames Fund

Bob and Nancy Anderson Family Fund
Eric L. Anderson Fund
Margaret D. Anderson Fund
Rolland R. and Charlotte A. Anderson Fund
Tim and Sue Anderson Family Fund
Janet V. Andrews and Robert R. Andrews Fund
Charles and Laura Ankeny Fund
Harriett Ankeny Chute and Edmund P. Chute Family Fund
Don and Joy Ankeny Family Fund
Marie H. Ankeny Legacy Fund
Sue and Phil Ankeny Family Fund
Sally A. Anson Fund
Apple Autos Scholarship Fund
April 8 Fund
Yvonne Ardiley Fund
Arneson Family Fund
Andrew F. Arthur and Christie Heikes Family Fund
Annette Atkins and Tom Joyce Fund
Dale L. and Ruth G. Bachman Fund
L. W. Bachman Acorn Fund
Paul C. and Barbara A. Bachman Family Fund
Stanley F. and Georgia M. Bachman Fund
Todd L. and Barbara K. Bachman Family Fund
Walt and Elizabeth Bachman Fund
Baci Fund/Rachael Scherer and Stephen Imholte
Hope Hamrin Bailey Fund
Baltins Family Fund
Barbara Bartlett Fund
Katherine M. and John C. Barzen Family Fund
Tim and Vicki Barzen Family Fund
Lee and Barbara D. Bearmon Family Charitable Fund
Bernie and Patricia Beaver Family Fund
Lois and Ron Behm Fund
Judith Belzer and Jeremy Waldman Fund
Carol and Judson Bemis, Jr. Fund
Gardner and Patricia Bemis Fund
Ben Alden Memorial Fund
Elisabeth R. Bennett Family Fund
Sue and David Bennett Family Fund
Benson Family Fund
Dan Berg and Welcome Jerde Fund
Julia Berg Memorial Fund
John and Ruth Bergerson Family Fund
Elizabeth and Harley Bergren Fund
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Larry and Ann Berle Fund
Shirley and Marshall Besikof Family Fund
Marcy and Randy Betcher Family Fund
Beuening Family DuBois Legacy Fund
Brian and Diana Beueter Family Fund
Bill Vaezy Youth Development Fund
J. Billman Family Fund
E. Thomas Binger and Rebecca Rand Fund
Birchbark House Advised Fund
Karin Birkeland and Lee Mitau Family Fund
Blackfoot Pass Fund
BLC Foundation Fund
Blue Rock Charitable Fund
Rick Bock Fund
Bockley Brothers Family Fund/Matt Bockley
Bockley Brothers Family Fund/Todd Bockley
Boeser Family Fund
Hugh and Isle Boetcha Fund
Bohmans/Riehle Family Fund
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Robert and Maryann Brandenburg Family Fund
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**Designated Beneficiary Funds**

2218 Preservation Endowment Fund
35W Remembrance Garden Maintenance Fund
Minneapolis Public Schools Lillian Lindsten Scholarship Fund
Bob and Nancy Anderson Designated Beneficiary Fund 2015
Bob and Nancy Anderson Fund #2
Andrews - Hunt Fund
Marion H. Andrus Endowment Fund
- Harriet Tubman Center
Marion H. Andrus Endowment Fund
- Greater Minneapolis Crisis Nursery
Marion H. Andrus Endowment Fund
- Minnesota Women's Foundation
Baby's Space Fund
Barbara A. Novak Fund for Center for Victims of Torture
Duncan G. Barr and Barbara A. Barr Fund
Bemidji State University Foundation Fund
Bemis Family Fund
Judson and Barbara Bemis Upper Midwest Metropolitan Opera Auditions Fund
Helen H. Bennett Memorial Fund
Peter L. Benson Endowment - Creating the Next Generation of Asset Champions
Blakely Schools Fund
Elizabeth Cady Stanton Blake Fund
Bolder Options Invite Fund
Walter D. Boutell Fund
Boy Scout Foundation Fund
John H. Buelow Fund
Jane Burklo Fund
Burnham Orthopedic Lecture Fund
John and Caryn Camiolo Fund For Patient Assistance
CAPI Opportunity Fund
Miriam B. Carr Fund
Center for Victims of Torture Endowment Fund
Center for Victims of Torture Opportunity Fund
James R. and Carmen Campbell Century Legacy Fund
Chase Family Distribution Fund
Community Health Fund
S. G. Comstock Memorial Fund
Frederick D. Conrad and Jean McIntyre Conrad Fund
Thomas M. Crosby Fund
Werner and Emily Dahlheimer Memorial Fund
Laurie N. Davison Legal Assistance Endowment Fund
Laurie N. Davison Legal Assistance Endowment Fund #2
Laurie N. Davison Legal Assistance Opportunities Fund
George D. Dayton Foundation Fund
William and Corinne Dietrich Fund for the Minnesota Orchestral Association
Doris Overby Fund #2
Judge David and Mary Doty Fund
Judge David and Mary Doty Fund No. 2
David L. and Johanna C. Duclos Fund #4
William H. Dudley Designated Fund #4
East Africa Medical Assistance Foundation
Opportunity Fund
Dr. E. Daniel Eckberg Scholarship Fund
Education Foundation of Bloomington
Opportunity Fund
Elizabeth Louise Jaquiss Sikkink Campership Fund
Kenneth L. Eppich Fund for the GLBT Community
Mark Ewert Charitable Fund
First Endowment Fund of the United Methodist Church of Litchfield
Carly Vogel Fisher Temple Israel Memorial Fund
Tony Hygare Memorial Fund for Emergency Foodshelf Network
Fraser Advised Fund
William and Kathryn Fredell Fund
Frederick B. Wells Fund
Charles F. Freidheim Fund
Alice Warren Gaarden Fund
Merrill H. Gibbs Memorial Fund
Gillespie Center Endowment Fund
Gillespie Center Reserve Fund
Girl Scout Council of Greater Minneapolis Endowment Fund
Global Deaf Connection Endowment Fund
Global Minnesota Cornerstone Fund
Global Minnesota Operating Reserve Fund
Dr. Fred Noah Gordon Charitable Fund
Fred L. Gray Memorial Fund
Greater Twin Cities United Way Endowment Fund
Greater Twin Cities United Way Quasi-Endowment Fund
Alene Grossman-Vail Place Memorial Endowment Fund
Guild Incorporated Endowment Fund
Oliver C. Hamlin Fund
Charles M. Harrington Fund #26010
Charles M. Harrington Fund #26012
Charles M. Harrington Fund #3611-9
Helen Harrington Fund
Harrington Foundation Fund
Thomas F. Harrison and Gladys B. Harrison Fund
Harvest Prep School Closing the Gap Fund
Headwaters Foundation for Justice Fund A
Headwaters Foundation for Justice Fund B
Sharon J. and Marcus W.K. Jeffrey Fund for Blake School and Colonial Church of Edina
Hennepin History Museum Agency Advised Fund
Hennepin History Museum Fund
Suzanne Holmes Hodder LeagueAires Legacy Fund
Hofst Family Fund
Hofst Legacy Family Fund
Honeywell/G. Donald Long Scholarship Fund
Oscar C. Howard Scholarship Fund
ISS Scholarship Fund
Johanna S. Olson Fund
Bob Johnson Boundary Waters Wilderness Fund
Gordon R. Johnson Endowment Fund
Walter H. Judd Fund
John Junell Fund
Bill and Patricia Kelly Fund #2
Sister Elizabeth Kenny Fund
KFAI Advised Fund
KFAI Endowment Fund
The Kingsbury Family Memorial Scholarship Fund
Endowment Fund of the Kniphof Fund for Children
Felice E. Kronfeld Fund
Helen Kuehn Designated Beneficiary Fund
Laketrails Base Camp Opportunity Fund
Lakelaget Opportunity Fund
League of Women Voters of Minneapolis 75th Anniversary Campaign Endowment Fund
Mary G. Lee Fund
Jack M. Lynch Minnesota Valley National Wildlife Refuge Fund
Jack M. Lynch Suburban Hennepin Regional Parks District Fund
MacFarlane Memorial Room Fund
Jeffrey C. Mack Fund
Henry C. and Margaret R. Mackall Fund
Manakiki Camp Fund
Rose Marsh Hospitality House Fund
McFarland DB2016 Fund
John G. and Lois M. McNutt Fund
Frank and Sandra Merriman Fund
Minneapolis Public Schools Dowling Special Education Fund
Minneapolis Public Schools for Teacher Enhancement
Minnesota Network of Hospice & Palliative Care
Minnesota Jaycees Charitable Foundation Agency Endowment Fund
Minnesota Jaycees Charitable Foundation Endowment Fund
Monitors Foundation Fund
Monroe Bell Fund
Clinton Morrison Fund
MVNA Early Literacy Fund
Native American Journalists Association Fund
North American Swan Fund
Osseo United Methodist Church T.R.U.S.T. Fund
Planned Parenthood of Minnesota Fund
Project for Pride in Living Endowment Fund
Howard P. and Gertrude R. Quealy Fund
Clarence and Rose Ray Memorial Fund
Rebuild Resources Fund/Thomas M. Dale - Dain
Bosworth Scholarship Fund
Redeemer Center for Life Fund
ResourceWest Fund
River of Life Fund
RiverFirst Fund
Jane Cleveland Roberts Memorial Fund
Dorothy B. A. Rood Fund
Roseville Area School Foundation Opportunity Fund
Mendon F. Schutt Family Fund
Augustus L. Searle Fund
James P. Shannon Leadership Institute Fund
Violet A. Shea Fund
Howard L. Smith Quasi-Endowment Fund
Howard L. Smith Endowment Fund
Lowery J. and Mary Ann Smith - Midway YMCA Fund
Joseph Sodell III Memorial Scholarship Fund
Southside Family Charter School Fund
St. Joe's "Little Church" Fund
B. W. Stephenson Fund #2951-2
Benjamin W. Stephenson Fund #2931-0
Benjamin W. Stephenson Fund #2931-1
Richard and Dorothy Taylor Designated Fund
Technology & Innovations Corporation Fund for the Center for Academic Excellence Fund/South Central Service Cooperative
Wilma C. Thomas Fund for the Bloomington Kennedy Choir Booster Club
Twin Cities Heart Foundation Fund
Urban Ventures Leadership Foundation Fund
US Jaycees - Power of One - Team 2001 Fund
Visiting Nurse Service Endowment Fund
Rosalie E. Wahl Lectureship Fund
Washburn High School Foundation Endowment Fund
WHS ‘59 & ’60 Scholarship Fund
Grace B. Wells Fund
William E. and Catherine R. Drinkard Fund
John S. Winston Family Fund
Woman’s Christian Association Endowment Fund
WomenVenture Endowment Fund
WomenVenture Opportunity Fund
North Minneapolis YMCA Endowment Fund

Scholarship Funds
Ada-Borup High School “Career Builder” Scholarship
Amy Nicolle Johnson Scholarship Fund
Harry A. Blackmun Scholarship Fund
Tom Bloom Scholarship Fund
Don and Marge Bohn Scholarship Fund
Gilbert C. Braun Scholarship Fund
LouElla Peterson Braun Scholarship Fund
Carly Vogel Fisher Memorial Scholarship Fund
Emmett Carson, Sr. Memorial Scholarship Fund
Valerie Chabot Scholarship Fund
Adam Arthur Cooke Memorial Scholarship Fund
Destination 2010 Scholarship Fund
Edina ABC Foundation Scholarship Fund
Edison Class of 1950 Scholarship Fund
Leon E. and Patricia A. Endres Ag Scholarship Fund
Zachary Breck Florenzano Scholarship Fund
Gleason Glover Scholarship Fund
Vianne L. Griffin Memorial Scholarship Fund
Roy and Vonney Jackson Scholarship Fund
Edith Walters Jones and Robert Jones Endowment Fund in Memory of Stanford Robert Jones
Latino Scholarship Fund
Mary Minell Scholarship Fund
Minneapolis Public Schools Richard R. Green Scholarship Fund
Minneapolis Public Schools Marilyn Fedderly Quist Scholarship Fund
Minneapolis Public Schools Frank N. Borea Scholarship Fund
Minneapolis Foundation Public Schools Endowed Scholarship Fund
Minneapolis Public Schools Win Wallin Teacher Training Scholarship Fund
Minneapolis Public Schools Edison Youth Hockey Scholarship Fund
Minnesota Association for Korean Americans Scholarship Fund
Mark Moeller Scholarship Endowment Fund
Corky Nord Fund
Omnisoron Boule Fund
Patrice/Brisco Scholarship for Milbank High School Graduates
Robert and June Paulson Scholarship Fund
Duncan M. Putnam Scholarship Fund
Kara Sett Scholarship Fund
Phillip Austin Semmer Memorial Scholarship Fund
Stanley J. and Isobel K. Shima Scholarship Fund
Stenson-Benson Scholarship Fund
Bill and Karen Temp Scholarship Fund
Village Scholars Program Fund
Warson Scholarship Fund

Community Action Funds
Ralph D. Alexander Fund
Elinor Andrews Fund
Jennie E. Bailey Fund
Judson and Barbara Bernis Community Action Fund
Eleanor A. Bishop Fund
Frances A. Blake and Ralph R. Blake Fund
Walter D. Boutell Fund
Dorothy Brisco Community Action Fund
Artiss Sherin Cady and Fred C. Cady Fund
Community Action Fund Pool - Unrestricted Leonard G. Carpenter Fund
Mary and Raymond Clasen Fund
Combined Fund Number One
Combined Fund Number Two
Combined Fund Number Three
Community Improvement Fund
Thomas M. Crosby Fund
Frank and Irene Donaldson Fund
Burdette H. Durst Community Action Fund
Emma B. Howe Memorial Foundation
Lawrence and Florence Fagerstrom Fund
John F. Finn Foundation Fund
B. C. Gamble and P. W. Skogmo Fund
Ashby U. and Laura Grevious Gaskins Fund
Gordon William Gieske Memorial Fund
Elizabeth A. Hale Fund
Rosalie Heffelfinger Hall Fund
Millard C. Hamer Fund
Oliver C. Hamlin Fund
Charles M. Harrington Fund #3652
Helen Harrington Fund
Helen Harrington Fund #12469
Totton P. Heffelfinger Family Fund
Sharon I. and Marcus W.K. Heffelfinger Community Action Fund
Helen Hubbell Fund
Gordon R. Johnson Endowment Fund
Herschel V. Jones Fund
Ella S. Martin Fund
Faith and James McGowan Fund
Elizabeth H. Mitchell Fund
Frank L. Morrison Fund
Florence C. Morrison Fund
Rudolph O. Naused Fund
Anna V. Nelson Fund
Margaret L. Nelsen Fund
Gretchen Field Pillsbury Fund
ProNeighborhoods Fund
Martha Sweat Reed and A. Lachlan Reed Community Action Fund
Carl J. Remick, Jr. Fund
Emma E. Rogers Fund
Albert and Linda Rusnak Fund
Leone Scharzkin Fund
Mochlin E. Schotte Family Fund
Annette Scrogin Fund
Frances E. Shaw Fund
Town and Adine Skoog Community Action Fund
Loring M. Staples Fund
Leland E. and Grace J. Starr Fund
Philip R. and Ellen T. Thomas Memorial Fund
A. Skidmore and Edith D. Thorpe Fund
2100 Fund
Fred C. Van Dusen Fund
Pearl Voss Fund
Edward E. Waite Fund
George H. Warren Fund
George H. Warren Fund #2839
Harvey R. Weesner Fund
J. Kimball Whitney and Helen Winton Whitney Fund
Charles Marcus Williams Fund
Charles J. Winton, Jr. and David J. Winton Fund
Berdie S. Yetter Fund

Specific Purpose Funds
All Day Kindergarten Fund
Centennial Fund
Civic Engagement Fund
Community Impact Evaluation Fund
Community Leadership Endowment Fund
Community Leadership Fund
Community Summit Fund
East Phillips Park Cultural and Community Center Partnership Capital Fund
Embracing Immigration Fund
Education Transformation Initiative Fund
Fourth Generation Fund
Fourth Generation Operating Fund
Fund to End Homelessness in Minnesota
Harvest Network of Schools Fund
Latino Lead Fund
Matching Grant Program Fund
Minnesota Bottom Line Fund
Minnesota Comeback - Great MN Schools
Minnesota Comeback - Strategic Fund
Minnesota DREAMers Fund
MN Bottom Line Program Fund
Minnesota Education Philanthropy Research and Analysis Fund
One Minneapolis, One Read Fund
Pay It Forward FOREVER Fund
PPREP Funders’ Network Fund
RE-AMP Network Administrative Fund
Sharon Sayles Belton Tribute Fund
Spotlight on Crime Fund
TEAL Elementary Academy for Learning Fund
TORCH Community Fund
Urban Adventure Fund

Discretionary Funds
President’s Discretionary Fund
Trustees Fund

Charitable Remainder Trusts
Marty and Doug Appleby Charitable Remainder Unitrust
H. C. Atwood Memorial Trust
Lee W. Bachan Charitable Remainder Unitrust
George W. Bauman Trust
John and Diane Breeding Charitable Remainder Unitrust
Walter and Elsa Carpenter Charitable Remainder Unitrust
John R. and Phyllis M. Charlton Charitable Remainder Annuity Trust
Phyllis Daugherty Colwell 1999 Charitable Remainder
Jean and Joe Crocker Charitable Remainder Unitrust
Jean G. Crocker and Joseph C. Crocker 2006 Charitable Remainder Unitrust
Charles M. Denny, R. and Carol E. Denny Charitable
Remainder Unitrust
Robert J. and Marilyn M. Devereaux Charitable Unitrust
Fred L. Dodd Charitable Remainder Annuity Trust #1
Fred Lincoln Dodd Charitable Remainder Annuity Trust #2
Kenneth L. Eppich Charitable Remainder Unitrust
Marion G. Ezwiler Charitable Remainder Unitrust
James C. Fredrickson Trust
Joseph Friberg Charitable Remainder Unitrust
Fulmer Charitable Remainder Unitrust
Bertin C. Gamble Trust Under Will
Ann Gehman 1990 Charitable Annuity Trust
Goodrich Lowry Trust
Joan and R. Donald Hawkinson 1999 Charitable
Remainder Unitrust
Marcus W. K. Heffelfinger Charitable Remainder Unitrust
Sharon I. and Marcus W. K. Heffelfinger Charitable
Remainder Unitrust No. 2
Sharon I. Heffelfinger Charitable Remainder Unitrust
Sharon I. and Marcus W. K. Heffelfinger Charitable
Remainder Unitrust
Janice Hennings 1990 Charitable Annuity Trust
Nancy Jean Hoef Charitable Remainder Unitrust
Doris A. Horton Charitable Remainder Unitrust
Gretchen Karsten’s 1990 Charitable Annuity Trust
Carol Ann Kincaid Charitable Remainder Unitrust
Margaret Spence Larsen and Robert C. Larsen 1996 Charitable
Remainder Unitrust
Jane C. lensd Charitable Remainder Unitrust
Fay L. Mah Residuary Trust U/W
Robert W. Maynard Charitable Remainder Unitrust
Richard and Joyce McFarland Charitable
Remainder Unitrust
Lynn Milbrett and Mary Milbrett Charitable
Remainder Unitrust
Clinton Morrison Charitable Remainder Unitrust #1
Clinton Morrison Charitable Remainder Unitrust #2
Dan and Carol Mulheran Charitable Remainder Unitrust
Carol J. obst Charitable Remainder Unitrust
William R. and Barbara A. Pearce 1993 Unitrust
William R. and Barbara A. Pearce 1992 Unitrust
Karen Schreiner Charitable Remainder Unitrust
Ruth G. Sherman 1988 Charitable Annuity Trust
Jo Ann Terrizquez Charitable Remainder Unitrust
Young Family Charitable Remainder Unitrust

Charitable Gift Annuities
Monroe Bell Charitable Gift Annuity #1
Monroe Bell Charitable Gift Annuity #4
Monroe Bell Charitable Gift Annuity #2
Monroe Bell Charitable Gift Annuity #3
CGA Dummy Fund
CGA Dummy Perm Restricted
Dolly Marshall Charitable Gift Annuity For CVT
William E. Drinkard Charitable Gift Annuity
William E. Drinkard Charitable Gift Annuity #2
Dudley Flamm Gift Annuity #2
Dudley Flamm Charitable Gift Annuity for Center for
Victims of Torture
William and Kathryn Fredell Flexible Deferred
Gift Annuity
William and Kathryn Fredell Deferred Charitable Gift Annuity #2
Alan and Roni Gingold Charitable Gift Annuity
Elaine Gingold Charitable Gift Annuity
Bernice Cowl Gordon Charitable Gift Annuity
Walter and Deanna Hanson Gift Annuity
Ann Harz Charitable Gift Annuity for Nonviolent Peaceforce
Joan Jaffe Charitable Gift Annuity
Felice E. Kronfeld Charitable Gift Annuity
John Leinenweber Charitable Gift Annuity
Richard Landy Charitable Gift Annuity
Steve Mayer and Susan Doherty Charitable Gift Annuity
M. E. Miller Deferred Charitable Gift Annuity #1
M. E. Miller Flexible Deferred Gift Annuity #2
M. E. Miller Flexible Gift Annuity #3
Paul G. Slaton Charitable Gift Annuity
Cheryl Wilfong Deferred CGA

Retained Life Estate
Laura Grevious Gaskins RLE

Employee Assistance Funds
C.H. Robinson Employee Hardship Fund
Carlson Cares Employee Assistance Fund
Gander Mountain Associates Emergency Fund
Lunds and Byerly’s Family Assistance Fund
Melrose Employee Critical Need Fund
U. S. Bank Employee Assistance Fund

Pay It Forward FOREVER Funds
Anonymous—4
Sally Leafman Appelbaum
Bruce and Martha Atwater
Julie and Doug Baker Family Foundation
Cheryl Bazinet
Ed Bazinet
Kathy Bazinet Martin
Maureen Bazinet Beck
Elisabeth R. Bennett
Robert and Pearl Bergad
Karen J. Jaffee Charitable Gift Annuity
Nonviolent Peaceforce
Bernice Cowl Gordon Charitable Gift Annuity
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Richard Landy Charitable Gift Annuity
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Paul G. Slaton Charitable Gift Annuity
Cheryl Wilfong Deferred CGA

Community Builders
Jeff Alden and Paulette Bates Alden
Eric Lyle Anderson
Sally Appelbaum
Stuart Appelbaum and Ms. Jean King
Doug and Marty Appleby
Paul Bachleiter
Lee W. Bachman
Douglas M. Baker
Barbara A. Barr
Kate and Roger Barr
Barbara and Lee Beallmon
Ronald E. Beckstrom
Sue Bennett
Pearl L. Bergad
Harley E. Bergen
Nancy Bohin
Rod Boren
Susan S. Boren
Craig Bower and Deborah Schmedemann
J. S. and Pittscilla W. Braun
John G. Breeding

Phyllis Daugherty Colwell 1999 Charitable Remainder
Jean and Joe Crocker Charitable Remainder Unitrust
Jean G. Crocker and Joseph C. Crocker 2006 Charitable Remainder Unitrust
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Douglas M. Baker
Barbara A. Barr
Kate and Roger Barr
Barbara and Lee Beallmon
Ronald E. Beckstrom
Sue Bennett
Pearl L. Bergad
Harley E. Bergen
Nancy Bohin
Rod Boren
Susan S. Boren
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J. S. and Pittscilla W. Braun
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Stinson Leonard Street

John Sullivan – Executive Vice President and General Counsel
Carlson

Ben Whitney – Managing General Partner
Argus Management

Jane Wyatt, CFA – Vice President and Client Portfolio Manager
Advantus Capital Management

In Gratitude
To these community leaders, who donated their time and talents in support of the Foundation and have completed their board terms, we extend our heartfelt thanks and farewell:

- Julia Quanrud – Sr. Program Manager
  MN Reading & Math Corps

- Ellen Valde – Rockies Market Managing Partner
  PricewaterhouseCoopers

- Sandra Vargas – retired CEO/President of
  The Minneapolis Foundation

29
Advisory Committee Members

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Lou Burdick
Paula DeCosse
Lowell P. Jacobsen
Joel Kramer
Monica L. Little
Kathleen F. MacLennan
Suzanne Pepin
Ronald J. Poole
Paul C. Reyelts
Margaret Soran

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Kelsey Gantzer
Lisa Johnson
James Murphy
Alysen Nesse
Julia L. Quanrud
Sam Rosenbaum
Lauren Routhier
Katie Sorensen
Alana Stimes
Jenna Temte

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Stuart Bear – Chestnut Cambronne
Nancy Bergstrom – Meristem
Suzann Brown – U.S. Bank
Laura Carlson – Faegre Baker Daniels
Virginia Harn – CliftonLarsonAllen
Sean Hauenstein – Copeland Buhl
David Horan – UBS
Lori Hume – Wipfli
Jessica Johnson – Gray Plant Mooty
Julie Krieger – Evercore
Kathleen Longo – Flourish Wealth Management
Mike Metzger – Ameriprise
Alison Midden – Briggs and Morgan
John Sullivan – Board of Trustees
Shane Swanson – Stinson Leonard Street
Mavis Van Sambeek – Lindquist & Vennum
Dave Zaudtke – Eide Bailly

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Drew Smith – CFA, Vice President & Sr. Investment Officer, Advantus Capital Management
Mark Thompson – CFA, Co-founder and Principal, Riverbridge Partners